COMMONWEALTH OF MASSACHUSETTS DEPARTMENT OF TELECOMMUNICATIONS AND ENERGY

RESPONSE OF BAY STATE GAS COMPANY TO THE FIRST SET OF INFORMATION REQUESTS FROM THE D.T.E. D.T.E. 03-36

Date: July 11, 2003

Witness Responsible: James L. Harrison

DTE 1-10: Please provide the information to complete the Table below. Indicate the time period covered by the data.

RESPONSE: The data shown covers the lost base revenue for the twelve months ending August 31, 2002 for all measures installed as a part of Bay State's DTE-authorized DSM program commencing March 1, 1993 through August 31, 2002.

Part I:	4-Year Rolling Per		
Customer Class	Lost Base Revenues (LBR)	Associated Carrying Costs	Total LBR
Residential – Heating	441,926	46,398	488,324
Residential – Non-Heating	8,753	857	9,610
Multi-Family	171,936	19,264	191,200
Total (Residential & Multi- Family)	622,615	66,519	689,134
Commercial & Industrial	540,730	64,283	605,013
Total	1,163,345	130,802	1,294,147

Part II:	Method Prior to D (All DSM Measures		
Customer Class	Lost Base Revenues (LBR)	Associated Carrying Costs	Total LBR
Residential – Heating	1,017,580	66,768	1,084,348
Residential – Non-Heating	58,391	2,333	60,724
Multi-Family	472,251	29,343	501,594
Total (Residential & Multi- Family)	1,548,222	98,444	1,646,666
Commercial & Industrial	1,028,995	80,670	1,109,665
Total	2,577,217	179,114	2,756,331

Part III:	Exogenous Cos		
Customer Class	Lost Base Revenues (LBR)	Associated Carrying Costs	Total LBR
Residential – Heating	575,653	20,370	596,023
Residential – Non-Heating	49,639	1,476	51,115
Multi-Family	300,315	10,079	310,394
Total (Residential & Multi- Family)	925,607	31,925	957,532
Commercial & Industrial	488,265	16,387	504,652
Total	1,413,872	48,312	1,462,184